



Nick Ferris

Nick was born in Guernsey and attended Elizabeth College before completing an undergraduate degree with honours in Business and Finance at university in London. Following university he remained in the UK working in project management with IBM.

Nick returned to Guernsey in 1992 taking up a management position in the finance industry and very soon went on to become head of the international banking, investment and fiduciary operations of the MeesPierson Group (now ABN AMRO).

In 2004 Nick saw the opportunity to establish a financial services business focusing on high levels of bespoke client service and together with Paul Backhouse, a colleague with whom he had worked for 15 years, he established the Cogent Group. Cogent is a financial services firm operating primarily in the fiduciary sector and based in Guernsey. The steady growth of that business has allowed the team to develop other financial services firms internationally and these also specialise in products and services specifically tailored to the needs of their client base. The principal international financial services businesses of which Nick is a shareholder and director include the following licensed and regulated companies:

Cogent Limited a fiduciary services firm located in Guernsey.

Canterbury Trust Company Limited a fiduciary services business located in Tortola, British Virgin Islands.

Lighthouse Capital insurance Company an international insurance company located in Grand Cayman offering primarily variable universal life insurance and annuities.

US Commonwealth Life an international insurance company, similar to Lighthouse, specialising in USA related business and located in the US territory of Puerto Rico.

Nick has always been committed to ensuring the businesses with which he is associated operate in a dynamic and professional manner and he is a great supporter and advocate of the activities of the Institute of Directors in raising the standards of company boards. Accordingly he undertook professional studies in corporate governance which culminated in his award of Chartered Director status in 2004 and he has subsequently been appointed as a non-executive director of a select number of companies, including several investment funds.

For many years Nick has been a member of Rotary in Guernsey and is the driving force behind a number of their charitable ventures. He is married with two teenage children and several animals and as well as being a competitive cyclist, having completed several international endurance events, he enjoys skiing and rock climbing.



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